

4th INTERNATIONAL **FUNDS SUMMIT**

11-13 November 2018 Hilton Park Hotel | Nicosia | Cyprus



Speakers Include



Jake Moeller Head of Lipper UK & Ireland Research, Thomson Reuters



Paul Forsyth Managing Partner, Apache Partners, UK



Peter De Proft Director General, EFAMA, Belgium efama



Harris Georgiades Minister of Finance, Republic of Cyprus





Robert Parker Senior Adviser. International Capital Markets Association & Asset Management, UK





Bernard Tancré Head of Business Solutions. Investment Fund Services, Clearstream, Luxembourg MONTH AND



Xavier R. Rolet Former CEO, London Stock Exchange Group, UK





Jan Brzezek **CEO & Founder Crypto** Finance AG, Switzerland





Stéphane Janin Head of Global Regulatory Development, AXA Investment Managers, France





Angelos Gregoriades, Chairman, CIFA, Cyprus





Peter Ivankay Project Manager, Blockchain Lead, UBS Global Wealth Management Innovation, Switzerland

* UBS



Stuart Corrigall **Head of Product** Structuring EMEA, BlackRock, UK

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Summit Secretariat















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Introduction

The 4th International Funds Summit welcomes leading fund managers and administration specialists to evaluate the changing competitive landscape in the asset management services sector while collectively addressing international standardization, regulatory and legal compliance fulfillment criteria and challenges.

4th International Funds Summit

The 4th International Funds Summit in Cyprus has been meticulously structured with the professionals' needs and wants in mind, by providing ample time and natural situations for networking, all fostered by the Mediterranean island's generous hospitality. Our objective is to provide the perfect environment for our delegates for knowledge and experience transfer through intimate conversations, interactive panel discussions, and first-class presentations by a world-renowned gathering of industry professionals and thought leaders on topics such as:

- Regulatory Developments in Cyprus
- Current Developments in the Funds Industry
- Alternative Investment Funds
- Key Considerations Relating to the Formation and Operations of Family Office by Fund Managers
- Africa and Middle East
- Brexit
- The Fintech Revolution Blockchain Cyber Security
- Cross Border Distribution, Custody and Depositaries

The Summit is organized by the Cyprus Investment Funds Association (CIFA) and IMH and is under the patronage of the President of the Republic.

Summit Audience

The Summit will be attended by senior finance and investment professionals representing funds based in Europe, the Middle East, North Africa, Asia, Russia and the USA.

Specifically:

- Chief Financial Officers (CFOs)
- Chief Operations Officers (COOs)
- Asset and Fund Managers
- Custodians
- Fund Administrators
- Legal Advisors specialising in the Funds Industry
- International Media
- Tax Lawyers

Representing:

- Investment Fund and Asset Management Companies
- Accounting, Audit and Tax Advisory firms
- Investment Banks and other Financial Institutions
- Private Equity Firms
- Family Offices
- Pension Funds
- Insurance Companies
- Endowment Trusts
- Sovereign Wealth Funds

Summit Details

- 11-13 November 2018, Hilton Park Hotel, Nicosia
- The Summit language will be English
- The summit will be a three-day event. It will include a welcome cocktail, coffee breaks, networking lunches, dinner and optional activities
- It will be attended by 450+ delegates
- It will include keynote addresses, panel discussions, workshops and a parallel exhibition area where sponsors will have the opportunity to network with the delegates, promote their services and hold one to one meetings.

Reasons to attend





Event Structure

Day 1 (Sunday, 11 November 2018)

09:00-19:30 Delegates Arrival

19:30-21:30 Welcome cocktail for all delegates

Day 2 (Monday, 12 November 2018)

Day 2 (Monday,	12 November 2010)
09:00-09:30	Registration & Coffee
09:30-09:40	Introduction by the Summit Chairperson
09:40-10:00	Official Welcome Addresses
10:00-10:40	Keynote Presentations
10:40-11:50	Presentations and Q&A
11:50-12:20	Networking Coffee Break
12:20-13:45	Presentations and Q&A
13:45-14:35	Networking Lunch
14:35-16:25	Presentations and Q&A
16:25-16:50	Networking Coffee Break
16:50-17:40	Presentations and Q&A
17:40-18:00	Closing Remarks - End of Day 1
19:30-22:30	Cocktail Reception at the Presidential Palace

Day 3 (Tuesday, 13 November 2018)

08:30-09:00	Registration & Coffee
09:00-09:05	Introduction by the Summit Chairperson
09:05-09:25	Presentations and Q&A
09:25-10:35	Presentations and Q&A
10:35-11:15	Networking Coffee Break
11:15-12:55	Presentations and Q&A
12:55-13:00	Closing Remarks
13:00	Networking Lunch - End of Summit



ATG Fund Services, Cyprus





Featured Speakers



CHAIRMAN

Jake Moeller

Head of Lipper UK & Ireland
Research, Thomson Reuters
UK





Xavier R. Rolet Former CEO, London Stock Exchange Group, UK





Angelos Gregoriades, Chairman, CIFA, Cyprus

CIFA



Patrik Karlsson Director, Market Practice and Regulatory Policy, International Capital Markets Association, UK





Harris Georgiades, Minister of Finance, Republic of Cyprus





Marianna Costea
Compliance Manager,
Alter Domus (Cyprus)
Limited



Jan Brzezek CEO & Founder Crypto Finance AG, Switzerland

CRYPTO FINANCE



Bernard Tancré
Executive Director,
Investment Fund Services,
Clearstream Banking,
Luxembourg

CONTRACT MINISTER SORE



Hadi Al Alawi Chairman and Founder, Al Hayat Group, Kingdom of Bahrain



Kyriacos Charalambides Chief Investment Officer, Hanseatic Capital Management Limited



Julie Patterson
Head of Asset Management,
Regulatory Change,
KPMG's Regulatory Centre
of Excellence EMA, UK



Peter Ivankay
Project Manager, Blockchain
Lead, UBS Global Wealth
Management Innovation,
Switzerland

UBS



Peter De Proft Director General, EFAMA, Belgium





Stuart Corrigall
Head of Product Structuring
EMEA, BlackRock, UK
BLACKROCK



Nitai Utkarsh Lead - Investment Strategy & Chairman's Family Office, India



Agathi Pafili, Senior Regulatory Policy Advisor, European Fund and Asset Management, Belgium

efama



Antonis Rouvas Board Member, Asset Management, Advisory Services, KPMG Cyprus

KPMG



Antonis Houry
Manager, Strategy and
Business Development,
Wealth Management,
Eurobank Cyprus

Eurobank



Robert Parker Senior Adviser, International Capital Markets Association & Asset Management, UK





Demetra Kalogerou, Chair, Cyprus Securities and Exchange Commission





Panikos Teklos
Partner, Risk Advisory &
Wealth Advisory Services
Leader, Deloitte Ltd
Deloitte.

Featured Speakers



Stéphane Janin Head of Global Regulatory Development, **AXA** Investment Managers, France THE REAL PROPERTY.



Andreas Yiasemides, Partner, In charge of Fund Services, **PwC Cyprus** DWC



Adi Divgi President & CIO, EA Global LLC, USA



Alexios Kartalis. General Manager, **GMM Global Money** Managers Ltd &MM



Andrev Movchan. CEO / Economic Program Fellow, Movchan's Group / Carnegie Foundation for Peace and Prosperity, Russia COMMENTS MOVEHAN



Antonis Anastasiou, Managing Director, Alter Domus Management Company, Luxembourg alterDomus



Paul Forsyth Managing Partner, Apache Partners, UK



George W. SAMS, CEO, Wealth Fund Services



Itay Ruschkewitz, **Partner and Complex** Finance Leader, PwC Israel



Suresh V Swamy, Partner - Financial Services, PwC India DWC



Neofytos Neofytou, Chairman / Managing Director, CIFA Tax Committee / Redimus Services Ltd

CIFA



Tatiana Fafaliou, CEO / Director, Folloe Capital Investors Sam / Folloe Fund Vcic





Gill Lofts, Partner and Leader, Wealth and Asset Management Practice. EY, UK



Memos Kotrozos. **Chief Executive** Officer, Eurobank Fund Management Lux, Luxembourg



Robert Kingsmill, Partner, Resolute Asset Management, UK







Christos Kalogeris, General Manager, **BOC** Asset Management Ltd



Preliminary Agenda (Monday, 12 November 2018)

Registrations and Coffee

Chair's Introduction

THOMSON REUTERS: Jake Moeller, Head of Lipper UK & Ireland Research, Thomson Reuters, UK

Welcome Address

✓ CIFA

Angelos M. Gregoriades, President, Cyprus Investment Funds Association

Welcome Address



Peter De Proft, Director General, EFAMA - European Fund and Asset Management Association, Belgium

Keynote Address



The State of the Cyprus Economy

Harris Georgiades, Minister of Finance, Republic of Cyprus

Keynote Address

Financing the rise of Africa and the Middle East: A Major Opportunity for the Cyprus Asset **Management Industry**



Xavier R. Rolet, former CEO, London Stock Exchange Group, UK

Keynote Address

Economic and investment themes for 2019

Investors are concerned about the prospect of slower growth and more moderate corporate earnings in 2019 against a backdrop of less accommodative Central Banks, trade tensions and a difficult geopolitical picture. Robert Parker will review whether these concerns are justified and what are the key investment themes and strategies for next year.



Robert Parker, Chairman, International Capital Market Association, UK

Keynote Address



Demetra Kalogerou, Chair, Cyprus Securities and Exchange Commission

Session 1: Regulatory Developments in Cyprus



Panel Discussion: Regulatory Developments in Cyprus

Panel Coordinator: Andreas Yiasemides, Partner, In charge of Fund Services, PwC Cyprus Panelists:



- Panikos Teklos, Partner, Risk Advisory & Wealth Advisory Services Leader, Deloitte Ltd
- Antonis Rouvas, Board Member, Asset Management, Advisory Services, KPMG Ltd
- · Marianna Costea, Compliance Manager, Alter Domus (Cyprus) Limited, Cyprus

Networking Coffee Break (Exhibition Area)



Session 2: Current Developments in the Funds Industry

A fairway in the see of debt investments on the verge of new crisis

We face a new era of raising refinance rates, tightening monetary policies, unsustainable growth and shaky overpriced markets. Some fixed income investments might help survive bad times and earn returns, some will lead to massive losses. Let us try to distinguish the former from the latter.



Andrey Movchan, CEO / Economic Program Fellow, Movchan's Group / Carnegie Foundation for Peace and Prosperity

Current trends, opportunities and challenges impacting UCITS and AIF products in Europe

A look at the current trends, opportunities and challenges impacting UCITS and AIF products in Europe from the perspective of a leading global asset manager. With a focus on the impact caused by incumbent and new regulation, as well as commercial pressures, on product development this session will share experiences and insights into the world of the product development practitioner in servicing investor needs and understanding regulatory expectations in a changing marketplace. Stuart Corrigall, BlackRock, Head of Product Structuring EMEA, UK

BLACKROCK

European Market Trends in UCITS & AIF: What Cyprus can learn from Luxembourg case Memos Kotrozos, Chief Executive Officer, Eurobank Fund Management Lux, Luxembourg

Emerging Trends in the Investment Management Plateau

Deloitte.

Dimitri Tsopanakos, Head of Investment Management Data & Risk Analytics, Deloitte LLP, UK

Last EU initiatives on facilitating the Cross-Border Distribution of funds

Following the recent European Commission's initiative to facilitate the cross-border distribution of funds within the EU, a new Directive and a new Regulation are currently being adopted to amend the EU fund legislation for a smoother functioning of the passporting of EU funds. What is the state of play of this dossier today and what can we expect in terms of improvements?

Stéphane Janin, Head of Global Regulatory Development, AXA Investment Managers, France

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The ManCo/AIFM hosting platform solution and the Impact of the Evolving Regulations

- Setting up your own AIFM Vs 3rd Party hosting solution
- Day to day management /roles and Responsibilities of the ManCo/AIFM
- Raising capital in the EU utilizing the AIFM passport for both EU and Non EU managers
- Implications of regulatory changes e.g. Brexit, AIFMD Level II measures (release and expectations **Antonis Anastasiou**, Managing Director, Alter Domus Management Company, Luxembourg

alterDomus

Questions & Discussion

Networking Lunch (Exhibition Area)

Session 3: Alternative Investment Funds

Asset Management

Panel Discussion: Latest Examples of the Use of Cyprus in the Alternative Investment Funds Sector Session Coordinator: Christos Kalogeris, General Manager, BOC Asset Management Ltd Panelists:

- Kyriacos Charalambides, Chief Investment Officer, Hanseatic Capital Management Limited
- George W. Sams, CEO, Wealth Fund Services Ltd, Greece
- Robert Kingsmill, Partner, Resolute Asset Management, UK
- Tatiana Fafaliou, CEO / Director, Folloe Capital Investors Sam / Folloe Fund Vcic
- Alexios Kartalis, General Manager, GMM Global Money Managers Ltd

Questions & Discussion

Session 4: Key Considerations Relating to the Formation and Operations of Family Office by Fund Managers

Panelists:

- Adi Divgi, President and CIO, EA Global, USA
- Hadi Al Alawi, Chairman & CEO, Al Hayat Group, Kingdom of Bahrain
- Nitai Utkarsh, Lead Investment Strategy, Lead Chairman's Family Office, India

Questions & Discussion

Chair Closing Remarks



Jake Moeller, Head of Lipper UK & Ireland Research, Thomson Reuters, UK

End of Day 1 Registration & Coffee

Preliminary Agenda (Tuesday, 13 November 2018)



Chair's Introduction

● THOMSON REUTERS: Jake Moeller, Head of Lipper UK & Ireland Research, Thomson Reuters, UK

Session 5: Africa, Middle East, and Asia



Investment Expert Interview for African and Middle East

Paul Forsyth, Managing Partner, Apache Partners, UK

Potential opportunities for leading foreign asset managers in the Israeli institutional market

The presentation will analyze the significant ongoing growth of the Israeli institutional market, it's strive for investments abroad and the search for high quality alternative assets. We will also demonstrate PwC Israel unique abilities to assist foreign asset managers in fund raising in our local market, and specifically in designing and marketing alternative products that suits local market needs.



Itay Ruschkewitz, Partner and Complex Finance Leader, PwC Israel

Investing in India - What you need to know



The presentation will include India investment climate, various routes for investing in India, key considerations while investing in India, recent regulatory and tax updates and outlook for the future.

Suresh V Swamy, Partner - Financial Services, PwC India

Questions & Discussion

Session 6: Brexit

Brexit: what will it mean for the funds industry in Cyprus?

The presentation will highlight the key risks and impacts of Brexit for the European funds industry, in particular for Cyprus. She will update us on the state-of-play of industry preparations in the UK and elsewhere, and the second and third order risks that are now being factored into firms' business plans. Julie Patterson, Director, Asset Management, Regulatory Change, KPMG, UK



How does EFAMA view the effect of Brexit within the European Funds Industry



Agathi Pafili, Senior Regulatory Policy Advisor at European Fund and Asset Management Association (EFAMA), Belgium



UK-Double Tax Treaty-New provisions

Neophytos Neophytou, Chairman, CIFA Tax Committee

Questions & Discussion

Networking Coffee Break



Session 7: The Fintech Revolution - Blockchain Cyber Security



Session Coordinator: Dr. Antonis Houry, Manager, Strategy and Business Development, Wealth Management, Eurobank Cyprus

Challenges and Opportunities of Crypto Assets

Everyone is talking about Bitcoin & Co. But what is it all about? This session, will explain current challenges, as well substantial opportunities for institutional investors going forward. Leave the hype around crypto currencies and start talking about the fundamental disruption of this new technology and its impact on society.



(§) Suppose Man Brzezek, CEO and Co-Founder, Crypto Finance AG, Switzerland

A new market fabric: How blockchain technology can change an intricate and interconnected system The presentation will analyze the forces of decentralization in an enterprise, what specific use cases there are in finance and what we still need to truly get there.



BS Peter Ivankay, UBS Wealth Management Innovation Lab, Switzerland

Session 8: Cross Border Distribution, Custody and Depositaries



CSD Regulation – impact on asset managers

Patrik Karlsson, Director, Market Practice and Regulatory Policy, International Capital Markets Association, UK

Data exchange in the fund industry, current trends, challenges and opportunities

More than ever, distributors and issuers of fund need to exchange data, be it for commercial or regulatory reasons. What are the drivers and the constrains of those data exchanges and how is the industry adapting to improve quality and efficiency?

Bernard Tancre, Executive Director, Investment Fund Services, Clearstream Banking



clearstream

THOMSON REUTERS' Chair Closing Remarks

Jake Moeller, Head of Lipper UK & Ireland Research, Thomson Reuters, UK

End of Summit - Networking Lunch

Featured Speakers



CHAIRMAN

Jake Moeller, Head of Lipper UK & Ireland Research, Thomson Reuters

Jake Moeller joined Thomson Reuters in 2013 as Head of Lipper UK & Ireland Research. Since 1998, he has specialised in mutual fund research & selection, fund-of-funds portfolio management and asset allocation strategies. He spent six years as a portfolio manager and fund selector at AIG and has been a mutual fund research specialist for Lloyds Banking Group, Towry and the Commonwealth Bank of Australia. He is a trustee director of the Thomson Reuters UK Pension Plan, a Chartered Member of the Chartered Institute of Securities & Investment (CISI) and a Senior Fellow of the Financial Services Institute of Australasia (Finsia).



Adi Divgi, President & CIO, EA Global LLC, USA

Adi Divgi has been President and CIO of EA Global, his family investment vehicle, since its 2005 inception. He is also Head of Alternative Investments at Catalina, a \$3+bn AUM reinsurer. Prior to his current institutional investor role, Adi oversaw the Opportunistic Fixed Income investment program at the New York City Bureau of Asset Management from March 2011 to April 2014. With approval from the 4 participating Boards of Trustees, he executed \$3.6 billion in capital commitments. Adi began his credit career at Deutsche Bank, working in New York and Mexico City, and is a graduate of the Huntsman Program, with a BA in International Studies (Spanish minor) from the University of Pennsylvania and a BS in Economics and MBA in Finance from Wharton.



Agathi Pafili, Senior Regulatory Policy Advisor, European Fund and Asset Management Association (EFAMA), Belgium

Agathi Pafili is a Senior Policy Advisor in the European Fund and Asset Management Association (EFAMA). She joined EFAMA in September 2012 and is currently member of the Regulatory Affairs team and the Public Policy Affairs team. She is based in Brussels and is in charge of the EU and international regulatory landscape for the asset management industry, with a focus on alternative and long-term investment funds, benchmarks and financial indices, anti-money laundering policies and the use of credit ratings. She is also a member of the Steering Committee of Euribor and of the ECB's WG on the creation of a new unsecured overnight transactions rate. Prior to joining EFAMA, Agathi was working in the European Parliament as member of the Vice President's cabinet, dealing with the Economic and Monetary Affairs Committee's (ECON) legislative work on financial services and monetary policy. From 2004 to 2009 Ms. Pafili worked in the European Parliament as an accredited assistant in the ECON Committee and in the cabinet of the Chair of the Culture and Educations Affairs Committee. She graduated from Law School of National and Kapodistrian University of Athens with a Master's Degree in international and European law. She started her career in 2002 as a trainee lawyer in Commercial Bank of Greece. She is currently member of the Athens Bar Association.



Alexios Kartalis, General Manager, GMM Global Money Managers Ltd

Alexios Kartalis is the General Manager of GMM Global Money Managers Ltd, where he started working in 2013. Alexios graduated from the Department of Statistics of Athens University of Economics and Business (ex A.S.O.E.E) in 1991. In 2003 he got an MBA in Finance from ESCEM. He started his career from Citibank Athens, where he worked from 1994 till 1997. From 1997 till 2012 he worked at BNP Paribas Securities Services Athens, initially as Head of Securities Operations and then as General Manager.



Andreas Yiasemides, Partner, In charge of Fund Services, PwC Cyprus

Andreas Yiasemides is a Partner at PwC and in charge of the Fund Services of the organisation. On his graduation from the University of Manchester with a first class degree in Economics, he joined PwC in 1999 and qualified as a Chartered Accountant (FCA). He continued his career with the Bank of Cyprus, holding various positions including heading the Custody and Trusts Unit. He then moved on to an organisation of professional services where he set up and led the Fund Services Unit. He has served as a member of the Board of Directors of the Bank of Cyprus and of the Central Bank of Cyprus and is the Vice Chairman of the Board of Directors of the Cyprus Investment Fund Association (CIFA). He is also a member of the Cyprus National Advisory Council of Charter Institute for Securities and Investment (CISI).



Andrey Movchan, CEO / Economic Program Fellow, Movchan's Group / Carnegie Foundation for Peace and Prosperity

Andrey Movchan has been a top executive for Russian and international financial institutions since 1993. He was an executive director of Troika Dialog for six years. From 2003 to 2009, Movchan headed Renaissance Investment Management Group, which he founded, and from 2006 to 2008, he was the CEO of Renaissance Credit Bank. He also founded the Third Rome investment company, and was its CEO and managing partner from 2009 until the end of 2013 when the company was sold to strategic investors. Today Andrey leads an asset management group named "Movchan Advisers", focused on fixed income investment strategies, investment advice and structuring. Andrey Movchan is one of Russia's best known financial managers. He was named "the most successful CEO of an asset management company in Russia" by Forbes in 2006 and "the best CEO of an asset management company" by the Russian magazine Finance in 2008. He has won numerous awards, including the RBC Person of the Year Award in 2006, the Chivas Top 18 Financials Grand Prix in 2007, and SPEAR's Russia Wealth Management Awards in the "Industry Legend" category in 2009. Movchan has also authored numerous publications on economics and finance. His op-eds and commentary regularly appear in the media. He won two PRESSzvanie business journalism awards in 2011 and 2013.



Angelos Gregoriades, Chairman, CIFA, Cyprus

Angelos Gregoriades, FCA, BSc (Econ.) is the Chairman and Senior Partner at KPMG Cyprus, President of the Cyprus Investment Funds Association (CIFA) as well as Honorary Consulate for Slovakia as from May 2017. Angelos is also the Vice-Chairman of the Cyprus Investment Promotion Agency (CIPA). With over 30 years' experience as a member of KPMG's Tax network, he has participated in numerous merger, acquisition and corporate structuring and restructuring operations at both national and international level and has written many articles and presented seminars of the role of Cyprus as a regional financial and commercial center. Solution and sector experience International Corporate Tax, Banking and Financial services.



Antonis Anastasiou, Managing Director, Alter Domus Management Company, Luxembourg

Antonis Anastasiou joined Alter Domus in February 2018 and he is the Managing Director of the Alter Domus Management Company. In this role Antonis has the responsibility of the day-to-day management. He brings more than 12 years of experience in the Super Manco field where he previously held various operational and portfolio management positions focusing on alternative asset classes as well as listed investments and he has been instrumental in the set-up of 3 Super ManCos in Luxembourg. Antonis is an experienced Technical Specialist in structuring complex alternative vehicles, with 12 years Portfolio Management experience with a focus on top tier Asset Managers within the space of PERE/Infrastructure/ Debt as well as tailored, specialized and exotic asset classes. Antonis has a Bachelor's Degree in Business Administration from the University of London. He was also awarded a Master's Degree from the CASS Business School in London.



Dr. Antonis Houry, Manager, Strategy and Business Development, Wealth Management, Eurobank Cyprus

Dr. Antonis Houry is the Strategy and Business Development Manager at Eurobank Cyprus Wealth Management Unit. He joined Eurobank Cyprus in 2011, having previously worked at Citigroup and Commerzbank in London where he specialised in complex derivatives and structured products. He has extensive experience in Wealth and Asset Management and Investment Funds (UCITS and AIFs). Antonis holds a PhD in Quantitative Finance, an MSc in Communications and Signal Processing and a BEng in Electrical and Electronic Engineering, all from Imperial College London. He is a holder of the CySEC Advanced Examination Certificate. He is also a member of the Chartered Institute for Securities & Investment (CISI) and of the Cyprus Investment Funds Association (CIFA). He is the Chairman of the FinTech Committee of CIFA.



Antonis Rouvas, Board Member, Asset Management, Advisory Services, KPMG Ltd

Antonis Rouvas graduated from Wake Forest University, North Carolina, USA with a BSc (High Honors) in Business and Mathematics and holds the professional titles FCA (ICAEW) and AMCT (Association of Corporate Treasurers, UK). He worked for PricewaterhouseCoopers in London and then for the multinational Credit Suisse in a number of posts, starting from Singapore with the final appointment in London. In 2004, he was appointed as a Board Member at KPMG Limited, based in Nicosia and appointed Chief Financial Officer of Hellenic Bank Group in 2008. He returned to KPMG in January 2018 as a Board Member, working in the field of Advisory Services.



Bernard Tancré, Executive Director, Investment Fund Services, Clearstream Banking

Bernard Tancré joined Clearstream in 2012 as Head of Business Solutions, Investment Fund Services. Before joining Clearstream, Bernard was Global Head of Products and Solutions in the Asset and Fund Services business line of BNP Paribas Securities Services. Prior to this role, he acted as General Manager of Prime Fund Solutions of Fortis Banque Luxembourg S.A. He started his career with Coopers & Lybrand Luxembourg before joining Brown Brothers Harriman in Luxembourg where he held positions in the Global Controllers area and the Client Service Department. Bernard is a graduate of the Solvay Business School, Free University of Brussels and has held several fund boards directorships as well as seats at the OPC Committee of the CSSF Luxembourg.



Christos Kalogeris, General Manager, BOC Asset Management Ltd

Christos Kalogeris holds the position of General Manager, BOC Asset Management Ltd since September 2017, being in charge at the BOC Asset Management subsidiary of Bank of Cyprus Group. Prior to that, Christos was Manager, Asset Management of CISCO. Before being appointed to this role, Christos held the position of Head, Investment Strategy at Bank of Cyprus. Previous to the Bank of Cyprus, Christos worked at Hellenic Bank and Laiki Bank Group serving a number of managerial positions in Asset Management and Private Banking. He now has more than 20 years' relevant industry experience, and has attended numerous industry related events both as a speaker/presenter as well as participant. Christos is a graduate of the English School, Nicosia and holds a Bachelor degree in Economics while he completed his MBA at



Demetra Kalogerou, Chair, Cyprus Securities and Exchange Commission

Demetra Kalogerou (BSc, MSc, MPhil) is the Chairwoman of the Cyprus Securities and Exchange Commission, the public independent supervisory authority responsible for the overall supervision of the securities market in Cyprus. She is also a member of the five-member Public Oversight Committee that supervises auditors and audit firms. Furthermore, from September 2013 to June 2014, Demetra served as member of the then tripartite Resolution Authority together with the Minister of Finance and the Governor of the Central Bank of Cyprus. Previously she served as a Senior Officer of the Cyprus Stock Exchange. Overall she has more than 15 years of experience in the financial sector.



George W. SAMS, CEO, Wealth Fund Services

George W. Sams is CEO at Wealth Fund Services LTD in Cyprus. He is a senior executive with extensive experience for more than 24 years in the entire range of Fund services, and accounting management in Collective Investments Funds (UCITS & AIF). In his recent role as Head of Fund Services in Eurobank Ergasias S.A. Greece, he was in charge for promoting services in Greece, Cyprus and Luxembourg. Previously, he held roles of responsibility as CFO at EFG Eurobank Asset Management and CEO at Intertrust Mutual Fund Management Company S.A. (Interamerican Funds). He started his career in 1994 from Societe Generale Asset Management Greece S.A. as Head of Accounting Department and Internal Auditor. Assets under Management ranged from 350 million up to 10 billion €. He is also a member of the Greek Institutional Investors Committee, Tax and Accounting affairs from 1997-2017.



Dimitri Tsopanakos, Head of Investment Management Data & Risk Analytics, Deloitte LLP, UK

Dimitri Tsopanakos is the Head of the Investment Management Data and Risk Analytics team in the Deloitte UK and the Nordics, specialising in Financial Services, Regulation and IT. He has 23 years' experience, with a significant period of time spent working in Front office and later Operations, Risk Management and Data functions. He has also worked for 2 of the largest international software vendors in the Asset Management and Data Analytics space. Dimitri has a track record of consulting with clients to establish vision and deploy Board strategies, evaluate and implement complex end-to-end system, data and process projects and has managed a number of local and international projects in the UK, US and EMEA. He is also an experienced speaker in global conferences and roundtables, with focus on latest data and tech trends in the investment management industry.



Gill Lofts, Partner and Leader, Wealth and Asset Management Practice, EY, UK

Gill Lofts heads up EY's wealth and asset management business in the UK covering Assurance, Tax, Advisory and TAS. She has over 25 years' experience in the wealth and asset management sector, both as a professional advisor and as an industry practitioner. In industry she has held senior technology roles at both AMVESCAP and JPMorgan. Gill has been closely involved in the UK government's Investment Management Strategy since 2013 and she also sits on the Investment Association Advisory board. She is responsible for EY's significant WAM propositions including: Brexit, Regulatory Change, Tax technology and Disruptive technology. And, is leading our rapidly growing alternatives business across the UK. She is passionate about creating a legacy in the UK Wealth and Asset Management industry and as such, has recently authored a U.K. attractiveness paper in conjunction with the IA, policy makers, regulators and industry participants. Gill is also the EY financial services representative on the Embankment Project for Inclusive Capitalism (the "Embankment Project"). The Embankment Project represents an important opportunity to transform the way businesses measure and report on the value they create for material stakeholders.



Hadi Al Alawi, Chairman and Founder, Al Hayat Group, Kingdom of Bahrain

Hadi Al Alawi is the Chairman and Founder of Al Hayat Group, which was established in the early 1990s as a holding company to oversee the diversified interests held under sole ownership, joint ventures, and equity stakes of varying sizes. Hadi is an experienced businessman with extensive regional and international networks who has successfully propelled various start-up ventures into industry leaders with record-breaking growth and expansion within highly competitive markets. Hadi is also the Managing Director of Al Alawi Group of Companies founded in the early 1930s by his late father. Today the group has emerged as one of the most diversified and highly regarded business houses in the Gulf region and beyond. He is responsible for the strategic direction and the driving force behind the development of his family's business. He is widely recognized for the role has played in expanding the group's portfolio towards a more diversified and globalized model. His group of companies is well diversified and active in the fields of advertising, marketing public relationships, IT and telecom, construction, general contracting, electrical and mechanical divisions, manufacturing, printing, property development, real estate and investment, travel, and fashion. Hadi is also the Executive Chairman of Fly.bh, the Chairman of Mackenzie Forbes Group, a Board Member of Innovative Film City, Chairman of the Executive Committee of Ebrahim Abdulaal Group of Companies, the Executive Chairman of Build Block Middle East, Founder and Board Member of Bahrain Family Business Association, a member and past President of the Manama Rotary Club, Founding Member of Manama Charity Fund, and a Board Member and a Shareholder of various companies worldwide.



Harris Georgiades, Minister of Finance, Republic of Cyprus

Harris Georgiades was born in 1972 in Nicosia. He was appointed as Minister of Finance of the Republic of Cyprus on 3rd April 2013 and was reappointed on 1st March 2018. He had the leading role in the implementation and successful conclusion of the reform and consolidation program for the Cyprus economy after the financial crisis of 2012-2013. He participates in the Eurogroup and the ECOFIN. He was elected Chairman of the Board of Governors of the European Bank for Reconstruction and Development for the period 2014-2015 and is a member of the Board of Governors of the International Monetary Fund, the European Investment Bank and the European Stability Mechanism. He was selected by POLITICO as one of the 28 most-influential Europeans for 2016. He is a member of the Young Leaders for Europe community of the World Economic Forum. Prior to his appointment as Minister he was a Member of the House of Representatives with the Democratic Rally Party (2011-2013). He also served as Press Spokesman and as member of the Executive of the Democratic Rally. In parallel, he managed a family-owned hotel business (1999-2013). He studied International Relations and Economics (BA, MA, 1992-96) at the University of Reading, UK and was a post-graduate researcher at the Institute of European and International Studies, University of Reading (1996-98).



Itay Ruschkewitz, Partner and Complex Finance Leader, PwC Israel

Itay Ruschkewitz is an advisory partner and Complex Finance leader at PwC Israel. He is a well-known market leader in fund raising in the Israeli market for alternative products. During the last two years, Itay and his team were involved in raising more than NIS 6 billion in Israel, mostly for innovative funds, structured products and other alternative products Itay specializes in structuring and marketing innovative and complex financial products that suits Israeli investors' needs, and works closely with all major banks, insurance companies and institutional investors in Israel.



Jan Brzezek, CEO & Founder Crypto Finance AG, Switzerland

Jan Brzezek, CEO & Founder of Crypto Finance AG held various positions at UBS Asset Management, Wealth Management & Investment Bank. Additionally, he was a global innovation expert and worked on the impact of new technologies on the UBS business model. He was responsible for the smart structured product proof-of-concept. Earlier he worked several years in derivatives and fixed income sales and trading for UBS in Zurich, Singapore, and Hong Kong. Prior to his career at UBS he was a derivatives expert at the SIX Swiss Exchange.



Julie Patterson, Head of Asset Management, Regulatory Change, KPMG's Regulatory Centre of Excellence EMA, UK

Julie Patterson has specialised in the asset management and funds sector for 18 years. She leads on asset management regulatory change within KPMG's EMA Regulatory Centre of Excellence. She publishes thought leadership and knowledge-based analyses of regulatory proposals and of the evolving political and supervisory context. She is also global lead on Brexit for the sector. Before joining KPMG, she worked for 15 years at the UK's Investment Association and its predecessors. In 2002, she established a widened regulatory function, covering investment management regulation, buy-side dealing, segregated mandates, capital requirements and operations. In the last few years, she focused on directing the association's work across all aspects of collective investment funds – product regulation, distribution, fund administration and financial reporting, tax and legal. She has extensive knowledge of the EU regulatory process and the increasing role of international bodies such as IOSCO. Also, through many years of working with the European Federation (EFAMA), she has acquired a broad knowledge of the different fund and distribution structures around the EU. In particular, she chairs EFAMA's Working Group on the investor protection aspects of MiFID II and the PRIIP KID.



Kyriacos Charalambides, Chief Investment Officer, Hanseatic Capital Management Limited

Kyriacos Charalambides was appointed as Executive Director – Head of Portfolio Management of Hanseatic Capital Management Limited in 2018 and is based in Cyprus. He joined Bernhard Schulte (Cyprus) Limited in 2016 and served as Project Manager for a number of investment projects prior to his current role. Kyriacos previously worked for Deloitte in the field of assurance and financial advisory across various industries including banking, infrastructure, energy, shipping and real estate. Kyriacos holds a degree in Economics and a Master's in Finance and Economics. He is a Member of the Institute of Chartered Accountants in England and Wales and a CFA Charter holder.



Marianna Costea, Compliance Manager, Alter Domus (Cyprus) Limited

Marianna Costea is the appointed Compliance Officer for Alter Domus (Cyprus) Limited. In addition to her local duties, she is also a member of the Alter Domus Group Global Compliance Team working on Group projects and Global clients. Previously, Marianna was a member of Eurobank (Cyprus) Limited, working both for the client-facing International Business Unit and subsequently for the Compliance Department, where she focused mainly on Client On boarding, Correspondent Bank Enquiries, and Transactions Monitoring. Marianna Costea is an MBA holder and a BA European Studies graduate from the University of Leicester with main concentration in Politics and French. She is also a member of the AML Committee of the Cyprus Investment Funds Association (CIFA) since 2017.



Memos Kotrozos, Chief Executive Officer, Eurobank Fund Management Lux, Luxembourg

Memos Kotrozos is a Senior Executive with 25 years of experience in Asset Management business. He has been Vice Chairman & CEO of Eurobank Fund Management Company Lux, subsidiary of Eurobank Group, since 2015. He has also served as General Manager in the same company from 2006 to 2014. Prior to that, he served as Senior Director of International Activities in Eurobank Fund Management, Athens, from 2004 to 2006 and as Assistant Executive Director in Achmea/Eureko Group, Paris & Amsterdam, from 2001 to 2004. He started his career as Equity Analyst and then as Senior Fund Manager in Interamerican Mutual Fund company, Athens, from 1993 to 2000. He holds a BSc with Honors in Management Information Systems & Technology.



Neofytos Neofytou, Chairman / Managing Director, CIFA Tax Committee / Redimus Services Ltd

Neofytou is a Fellow Chartered Accountant of England and Wales. Currently, he is the chairman of the Tax Committee of CIFA and a tax advisor to the Institute of Certified Public Accountants of Cyprus advising members on tax issues. For the last eight years he is acting as a special advisor to the Minister of Finance on double tax treaties issues and negotiations, as well as other local and international tax issues. He holds 30 years of experience as a partner, as well as Head of Tax Services and partner in the International Tax Services Group in a Big 4 accounting firm in Cyprus. He has extensive experience in international tax planning, on structuring operations and group structures for international clients in the banking and financial services industry (including funds and FX business) and other industries and his clients include major local and international groups. He acts as a tax advisor to selective international business groups and he is teaching on international taxation issues, with particular emphasis on substance, transparency and exchange of information.



Nitai Utkarsh, Lead - Investment Strategy & Chairman's Family Office, India

A Financial Services professional with deep expertise in Family Office and the Investment Advisory space, Nitai is the Lead for Investment Strategy and the Chairman's Family Office at Hero MotoCorp Ltd., the world's largest two-wheeler manufacturer. One of the first professionals to work on Family Offices in India, Nitai developed the concept of Family Office Services for probably the first commercial launch in the country. Having set up teams and processes for a boutique Multi Family Office firm and subsequently for large Single Family Offices, Nitai has had opportunities to spearhead many firsts in this space. Nitai holds a degree in engineering from the Indian Institute of Technology and MBA from the Indian Institute of Management.



Panikos Teklos, Partner, Risk Advisory & Wealth Advisory Services Leader, Deloitte Ltd

Panikos Teklos is the Investment Management, Regulatory Risk and Wealth Advisory Services Leader of Deloitte in Cyprus and a Partner in the Risk Advisory department. He is also Managing Director of Deloitte Investment Services Ltd. He has more than 18 years of international experience in Investment Banking, Strategy, Consulting, Risk Advisory, Asset and Wealth Management. He is a specialist in structured products and complex derivatives, structured finance, funding strategies (including Public Debt Management) and structured solutions for Financial Institutions and Corporates and an expert in multi-jurisdictional investment fund and asset management company advisory.



Patrik Karlsson, Director, Market Practice and Regulatory Policy, International Capital Markets Association, UK

Patrik Karlsson is the Director of Market Practice and Regulatory Policy of the International Capital Markets Association. He has been in involved in financial services policy analysis and stakeholder engagement for a long time. He joined ICMA's buy-side practice, the Asset Managers' and Investors' Council (AMIC) in October 2014. Before that, he spent four years as Head of EU Government Affairs at Prudential plc and four years at the British Bankers' Association (BBA). Patrik studied international relations and history at the London School of Economics and joined the government affairs practice of a law firm, DLA Piper LLP, in Brussels after a brief stint in Parliament with the Liberal Democrats.



Paul Forsyth, Managing Partner, Apache Partners, UK

Paul is the Managing Partner of Apache Partners, a bespoke consultancy and research business providing strategic solutions for investment management businesses. Its research focus has a particular emphasis on emerging and frontier markets. Paul has a wealth of experience extending to over 35 years in the asset management industry. Now based in the UK, he has travelled and worked extensively overseas including a 10-year spell in the UAE. Prior to Apache Partners, Paul was the founder of Forsyth Partners that managed assets of almost USD 1.7 billion in multi-manager portfolios across all asset classes. Prior to that he spent 3 years as MD of Fidelity's offshore business in Jersey, 3 years in Fidelity's International Business Division in London and 4 years at Rothschild, having earlier qualified as a Chartered Accountant with Price Waterhouse. He regularly chairs and presents at investment conferences and has appeared frequently on BBC World, CNBC, local TV and radio.



Peter De Proft, Director General, EFAMA, Belgium

Peter De Proft is the Director General of EFAMA (The European Fund and Asset Management Association), a position he took up in October 2007. Prior to his appointment with EFAMA, he was CEO at Fortis Investment Management Belgium (2004-2007), where he was responsible for the development and implementation of the global Fortis Investments strategy at Belgian level, and he has also previously held the position of Executive Director at Banque Nagelmackers 1747 / Groupe Delta Lloyd (1995-2004). Prior to that Peter was Director of the Fixed Income Department at Petercam (from September 1988 until April 1995) and he was also a Central Banker in the Department of Public Funds from May 1980 until September 1988. Peter has held a number of board positions in the fund & asset management industry, including Chairman of the Board of BEAMA (Belgian Asset Managers Association), Board Member and Vice Chairman of Febelfin (2002-2006); Board Member of FEFSI/EFAMA (2002-2004). He was Chairman of the International Investment Funds Association (IIFA) from May 2009 to September 2011. Other positions have included the MiFID Level 3 expert consultative group, and previously the MiFID Level 2 Consultative Working Group of Market Participants (2004-2005), and the Efficiency Expert Group of the European Commission for enhancing the single market framework for investment funds (January-June 2006).



Peter Ivankay, Project Manager, Blockchain Lead, UBS Global Wealth Management Innovation, Switzerland

Peter Ivankay manages innovation projects within the Global Wealth Management division of UBS. His projects are focused on Blockchain, Digital Identity, and AI. Peter is also spearheading educational initiatives and client engagements around Cryptocurrencies and Blockchain technology within the organization. Prior to joining UBS, he was involved in the research of distributed ledger technologies and a seasoned speaker on the topic. Previously, he worked in the corporate finance advisory departments of Deloitte and the KBC Group. Peter Ivankay holds a Masters Degree in Banking and Finance from the University of St. Gallen, where he completed part of his studies in Digital Business at the IE Business School in Madrid. He also holds a BSc in Applied Economics.



Robert Parker, Senior Adviser, International Capital Markets Association & Asset Management, UK

Robert Parker is a Senior Adviser to the International Capital Markets Association and chairs the Asset Management and Investors Council. He has worked in the capital markets for approximately 45 years, starting his career in corporate finance in France, then being a member of the N M Rothschild investment team and later he was a founder of Crédit Suisse First Boston's investment activities. After 35 years, he retired from Crédit Suisse in May 2017. He is a member of the Supervisory Board of Arcus European Infrastructure and is Vice Chairman of the Quilvest Investment Committee. He gained his BA and MA ni economics from Cambridge University.



Stéphane Janin, Head of Global Regulatory Development, AXA Investment Managers, France

Stéphane currently heads up AXA Investment Managers' Global Regulatory Development directorate and internal network at worldwide level. Stéphane is a member of AXA Group Financial Regulation Steering Committee as well as a member of various internal topical regulatory Steering Committees. Before joining AXA Investment Managers, Stephane was Head of the International Affairs division at the AFG, the French Asset Management Association, responsible for international regulatory strategy and promotion. Prior to that, at the Autorité des Marchés Financiers (AMF), Stéphane was successively Head of Market Surveillance and Advisor in charge of Strategy and Risks to the Managing Director. At EU level, Stéphane has been an elected Board Member of the European Fund and Asset Management Association (EFAMA) since June 2017 and the Vice-Chairman of the ICMA Asset Management and Investor Council since March 2017. His first commitment at EU level started within the European Commission, where he was seconded as an official National Expert from 2000 to 2004 – being in charge of the UCITS Directive, the hedge fund file, the credit rating agency file and the Market Abuse Directive. At international level, Stéphane is a member of the stakeholders' panel of the International Organization of Securities Commissions (IOSCO). He was a Member of the Board at the International Investment Funds Association (IIFA) from 2012 to 2014. Stéphane graduated from the Institut d'Etudes Politiques (IEP) – "Sciences Po" in Paris, with a major in Economics.



Stuart Corrigall, BlackRock, Head of Product Structuring EMEA, UK

Stuart is Head of Product Structuring within SPM EMEA at BlackRock. Product Structuring is responsible for providing regulatory and strategic advice in relation to the structuring and range management of all BlackRock and iShares funds in EMEA, across the UK, Ireland, Luxembourg and Switzerland. With over 15 years industry experience, Stuart is a recognised funds regulatory expert and has advised the European Commission, ESMA, IOSCO, local regulators and industry groups on various asset management matters and is a regular speaker at industry conferences. Stuart was selected in 2017 by ESMA as an adviser to its Investment Management Standing Committee, by Irish Funds as an adviser to its UCITS Steering Group and has been retained by Thomson Reuters Practical Law Company for a number of years on its advisory board for asset management. Stuart is a qualified solicitor. He spent a decade in private practice before joining BlackRock in 2011 from international law firm Eversheds.



Suresh V Swamy, Partner - Financial Services, PwC India

Suresh Swamy is a Partner in PwC India. He is based in Mumbai and focuses on clients in the financial services segment. He has over 21 years of experience in tax and regulations. Suresh helps overseas clients evaluate market entry options in India, including jurisdictional analysis, claiming of treaty benefits, review of PE exposures, GAAR analysis and analysis of the offshore transfer provisions. He advises clients domestic law taxation, tax treaties, SEBI and exchange control regulations. He has also been involved in interactions with the Regulators and Capital market players to operationalize IFSC at Gujarat International Finance Tec-City Co Ltd ('GIFT' City). He assists GIFT City in preparing regulatory framework for IFSC that will enable various Institutions and Capital Markets players to set up their presence there. His clients include portfolio investors, venture capital funds as well as entities investing under the foreign direct investment route. He deals with large multinational banks, mutual funds, sovereign wealth funds, pension funds, superannuation funds, insurance companies as well as global asset managers, wealth managers and prime brokers. He has been a speaker at various national and international forums on Indian tax and regulations, and also authored a book on presumptive taxation of non-residents. Suresh is a Commerce graduate from the University of Mumbai and a member of the Institute of Cost and Works Accountants of India and of the Institute of Chartered Accountants of India.



Tatiana Fafaliou, CEO / Director, Folloe Capital Investors Sam / Folloe Fund Vcic

Tatiana Fafaliou is the CEO of Folloe Capital Investors SAM and Director at the Folloe Fund VCIC since May 2017. She holds a BSc Degree in International Economics and Finance from the Athens University of Economics & Business and a Postgraduate Degree in Economics of Transition for Eastern Europe and Russia from London School of Economics. From 2000 until 2004 she worked in JP Morgan in London on European Derivatives Trading and Asset Management, whereas from 2004 until 2007 she held the position of Investor Relations Officer in Germanos SA. In 2008 she assumed the position of Chief Investment Officer of Olympia Group. She serves as a Director in the Olympia Group of Companies.



Xavier R. Rolet, Former CEO, London Stock Exchange Group, UK

Xavier R. Rolet was the CEO of the London Stock Exchange Group (LSEG) from May 2009 to December 2017. Under his leadership, the London Stock Exchange Group acquired MillenniumIT (2009), Turquoise Holdings Ltd (2010), FTSE Group (2011), TRS (2011), GATElab Srl (2012), EuroTLX Srl (2013), LCH.Clearnet (2013), Bonds.com (2014), Exactpro (2015), XTF (2015) and the Frank Russell Company (2014) from Northwestern Mutual, the Asset management arm of which was sold in October 2015 to TA Associates and Reverence Capital Partners. In 2016, he acquired Mergent, Inc. and the Yield-Book & Citigroup's Global Fixed Income Index Business from Citigroup, making FTSE Russell the largest Index Company in the World with ca \$15 Trillion of Assets under Benchmarks. In October 2015, LSE Group launched Curve Global, a new Futures Exchange co-owned with Barclays Bank, Bank of America, Citi, Goldman, Sachs, Societe Generale, BNP Paribas and the Chicago Board Options Exchange. Prior to the London Stock Exchange Group, Xavier Rolet worked at Lehman Brothers in New York from 2000-2008 as co-head of global equity & derivatives trading, in London, as head of European and Asian equities, and in Paris, as CEO of Banque Lehman Brothers. In October 2015, he was appointed an Honorary Knight Commander of the Most Excellent Order of the British Empire (KBE) by Her Majesty Queen Elizabeth II. He was named in the 2017 Harvard Business Review's List of the Best 100 CEOs in the World, was awarded the 2018 Lifetime Achievement Award by Risk Magazine and the 2017 Lifetime Achievement Award by Futures and Options World.

Past International Delegates at the Funds Summit

Over 450 representatives of the world's leading investment professionals attended our past Summits, including the below:

Vice President, Seera Investment Bank, Bahrain

Financial Services Policy Director, K&L Gates, Belgium

Finance Director, Silicon Badia, Jordan

Head of Compliance Department, Banque Misr Liban, Lebanon

Associate, FFA Private Bank, Lebanon

Partner, NorgesInvestor, Norway

Senior Advisor, Zenith Fonds AS, Norway

CFO, Oman Investment Corporation, Oman

Chief Investment Officer, LumX Asset Management (Suisse) SA, Switzerland

Associate, Baker McKenzie, Switzerland

Chairman, Barons Financial Services, Switzerland

Senior Attorney, Reed Smith LLP, United Arab Emirates

Founder & CEO, Natej Financial Consulting, United Arab Emirates

Executive Vice President , Mubasher Financial Services, United Arab Emirates

Managing Director EFG Hermes Asset Management United Arab Emirates

Partner, Macfarlanes LLP, United Kingdom

Partner, King & Wood Mallesons, United Kingdom

CEO, Falcon Investment Management, United Kingdom

Partner, Asters, Ukraine

CEO, White Rock, United Arab Emirates

Chairman & CEO, The Emirates Capital Limited, United Arab Emirates

Executive Director, Tharaa Capital, United Arab Emirates

CEO, GENERO CAPITAL, United Arab Emirates

Managing Director, Montfort International, United Kingdom

Senior Associate, Hill Dickinson LLP, United Kingdom

Senior Associate, Centrus, United Kingdom

Fund Controller, Ares Management, United Kingdom

Director, Fraser Finance LLP, United Kingdom

Head of Business Development, Hanson Group, United Kingdom

Counsel, CMS, Hungary

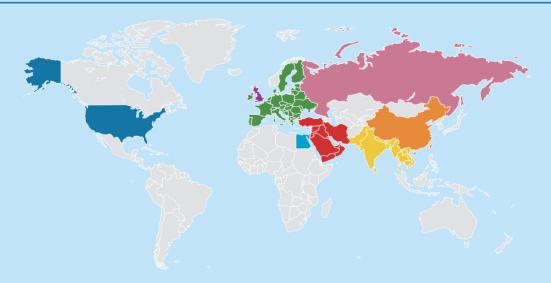
Senior Legal Counsel, BIL Manage Invest SA, Luxembourg

Partner, WDM Lex Advisory Limited, Malta

CEO, Oligo Swiss Fund Services, Switzerland



Geographical Distribution of Delegates



Organizer



The Cyprus Investment Funds Association (CIFA) was established in February 2013 and registered as an Association in April of the same year under the Associations and Foundations Law of 1972, with the purpose and aspiration to become the collective voice and the reference point for all professionals and legal entities, offering services and engaged in the development of the Investment Funds Industry in Cyprus. CIFA is a full member of European Fund and Asset Management Association (EFAMA) and an associate member of the International Capital Market Association (ICMA).

The Mission of CIFA is to:

- · Help its members capitalize on industry trends
- Shape regulation
- · Enhance professionalism, integrity and quality
- Promote the Cyprus Investments Fund Industry

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ICMA represents financial institutions active in the international capital market and has more than 500 members located in 60 countries. ICMA's market conventions and standards have been the pillars of the international debt market for almost 50 years, providing the framework of rules governing market practice which facilitate the orderly functioning of the market. ICMA actively promotes the efficiency and cost effectiveness of the capital markets by bringing together market participants including regulatory authorities and governments.



Businesses and individuals considering investment into Cyprus have a partner on the ground at all stages of the investment cycle. Invest Cyprus is the government's dedicated partner responsible for attracting and facilitating Foreign Direct Investment (FDI) in key economic sectors. Being the lead agent in establishing Cyprus as a world-class investment destination, Invest Cyprus proactively promotes the enhancement of the country's competitive environment, advocating reform and maximising FDI, for the economic and social benefit of Cyprus. In close collaboration with all government authorities, public institutions and the private sector, Invest Cyprus is the investor's first point of contact. Invest Cyprus is a member of the World Association of Investment Promotion Agencies (WAIPA) and the Mediterranean Investment Network, ANIMA.

Driving Partner



Progression through technology is Audi's core value and drive to create sporty, sophisticated, progressive cars with a touch of artistry and style. Audi's innovations delight customers all over the world by offering emotional, technologically advanced products that make each Audi car a living experience. UNICARS has been the exclusive importer of the AUDI brand in Cyprus since its establishment in 1976, enhancing and empowering by all means the brand's philosophy "Progression through technology".

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Summit Secretariat



IMH is the leading business knowledge and information transfer organization in the Eastern Mediterranean region. Its services include conferences and commercial exhibition organization, business media publishing, and human resources consulting and training. Every year, IMH organizes over 90 conferences on a variety of business issues in Cyprus, Greece, the UK, the Czech Republic and Russia. IMH also organizes six commercial exhibitions, dozens of educational seminars and workshops and five business awards ceremonies. The IMH Business Media department publishes two monthly magazines: IN Business, the leading business magazine in Cyprus is read by thousands of executives, managers, and entrepreneurs. Gold is a monthly Englishlanguage business magazine addressed to the international professional services, investment, finance community and to local business. IMH operates the INBusinessNews portal (www.inbusinessnews.com), and the English-language GoldNews portal (www. goldnews.com.cy) and distributes the IN Business Daily Newsletter and the GoldNews Daily Newsletter. IMH also has a dedicated department that responds to Calls for Tender from the local public sector, the European Union and other international organizations. IMH services are addressed to a specific audience: entrepreneurs, managers, and executives working in all sectors of economic and business activity. This premium audience of white-collar decision makers participates in our conferences, exhibitions, and awards and consumes our media. Through its activities, IMH gives businesses the opportunity to grow, network and discover new opportunities, www.imhbusiness.com

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Eurobank Cyprus has been operating in Cyprus since 2007. Focusing on the wholesale side of business, specifically in the areas of Corporate & Investment Banking, Wealth Management, Funds Depositary and Global Custody for Institutional Investors, International Business Banking, Global Capital Markets, Shipping and Affluent Banking, Eurobank Cyprus operating model is distinct from the rest of the banking industry in Cyprus. Its strong capital base, substantial liquidity, and solid financial results allow Eurobank Cyprus to continue its dynamic growth and its ongoing support of the Cyprus economy. Eurobank Cyprus Ltd is a Cyprus registered company founded in 2007, operates autonomously and is subject to all laws and regulations of the Republic of Cyprus.

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BOC Asset Management Ltd (BOCAM) is a UCITS Management Company which is fully supervised by the Cyprus Securities and Exchange Commission and operating under licence number MC UCITS 5/78/2012. BOCAM is a 100% owned subsidiary of the Bank of Cyprus Group and the first Cyprus banking UCITS Asset Management Company. It offers a broad spectrum of investment products and services to private and institutional clients based on sophisticated methods of managing funds and organizing its services. The primary service offered by BOCAM is the management of UCITS funds. In addition, BOCAM offers a number of services catering to the current and future investment needs of clients in Cyprus such as Risk Management, Discretionary Portfolio Management, Investment Advice and Fund Administration Services.



Founded in 1963, cdbbank (Cyprus Development Bank), is today one of the country's leading niche financial institutions dedicated to satisfying the needs of domestic and international clients, cdbbank offers a wide range of specialised financial services and innovative products, designed to accommodate the sophisticated requirements of its clientele which consists of corporate and institutional clients and high net worth individuals. The Bank's vision is to be the reference Bank for premier business. Relying on its long-term experience and high level of expertise, cdbbank aspires to establish a long-term relationship of trust with its clients, always delivering excellence and value.



CFA Society Cyprus is the local member society of the CFA Institute, a global independent organization of investment professionals, which offers the Chartered Financial Analyst (CFA) designation. The CFA Charter is the gold standard for the investment industry and provides the strongest foundation in advanced investment, analysis, and portfolio management skills. It is held by more than 150,000 professionals across 163 countries. CFA Society Cyprus was founded in 2003 and currently has 130 members CFA charterholders, all investment professionals employed in the broader financial industry.

Deloitte.

As a global leader in the provision of services to the investment management industry, Deloitte is actively involved in the development of the Funds Industry in Cyprus with representation in all working groups including a Board membership on CIFA, enabling the firm to be at the forefront of new developments. Deloitte can assist its clients at all stages of the development of the fund, from advising on the appropriate structure to licensing and providing ongoing support with all related business, regulatory and compliance matters. www.deloitte.com/cy



GMM Global Money Managers Ltd is a Management Company, holding UCITS and AIF Manager License (No 2/13). It operates in the financial sector, setting up, running and managing UCITS Mutual Funds as well as Alternative Investment Funds (AIFs) in line with the most recent EU directives, fully incorporated in the Cypriot legislation. The Company is based in Cyprus, seeking to provide effective geographical coverage of the local market, Greece, the Balkan states and the wider SE Mediterranean region.



Hellenic Bank is one of the leading financial institutions in Cyprus and one of the systemic banks directly supervised by ECB, providing Businesses and Financial Institutions with a full spectrum of banking products and services. Hellenic Bank has recently acquired certain assets and liabilities of the former CCB Bank, establishing it as the biggest retail bank of the island. Hellenic Bank is at the forefront of financing the growth and transformation of the island's most important industries. The Bank's success is based on the customer centric service provided by its staff, the wide range of competitive products and services it offers and the use of advanced information and control systems



KPMG operates in Cyprus since 1948 and currently employs more than 850 persons. In relation to funds and fund managers, our strong local practice, along with the global professional and industry expertise we possess, place us in an optimal position to provide added value 'one-stop' service to our clients. Our fully integrated teams facilitate the process of setting up, structuring and operating fund vehicles and fund management companies through Cyprus.



We support you to create the value you are looking for by providing specialised solutions based on quality. Together we build relationships based on trust and we say things as they are, to assist you to deal with issues that tomorrow will prove important. We adapt the expertise of our almost 1.000 professionals in Cyprus and the power of our global network of 250,000 experts in 158 countries to your specific needs, helping you make the difference. www.pwc.com.cy



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Treppides Fund Services Ltd ("TFS") is a wholly owned subsidiary of K. Treppides & Co Ltd which is an established global service provider with offices in Nicosia, Limassol, Malta and London. TFS, being active and fully dedicated to Fund and Fund Management Support Services since 2012, has become a leading Fund Administration company in Cyprus with extended business in Malta. TFS experience covers complex fund structures in EU, BVI and Cayman Islands.

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Alter Domus is a fully integrated global fund and corporate services provider serving private equity, real estate, debt, corporates, capital markets and private clients. Our multi-disciplinary industry-focused team of experts have a deep understanding of our clients' geographic-specific needs, allowing us to be a true partner of choice. Founded in Luxembourg in 2003, Alter Domus today counts 39 offices and desks across five continents. This international network enables clients to benefit globally from the expertise of 2,000 experienced professionals active in fund administration, corporate secretarial, accounting, consolidation, tax and legal compliance, depositary services and debt administration services.



BAKER TILLY Baker Tilly South East Europe is a leading network of auditors, accountants, tax and business consultants, which was founded in 1996 in Cyprus and gradually expanded, outreaching the geographical frontiers, towards Bulgaria, Romania, Moldova and Greece. As an independent member, within the powerful international network of Baker Tilly International, one of the top 10 networks in the world, represented in 165 companies, with a presence in 147 countries and 33,600 people.



Founded in 2009, CPF, a member of the CPM Group, is a leading Fund Administrator in Cyprus, providing fund administration services to all types of Alternative Investment Funds (AIFs) regardless of complexity, asset size and strategy, including both onshore and offshore funds. CPF offers a full administration solution including fund accounting and reporting, transfer agency, compliance AML services, regulatory reporting and corporate and trustee services.



Cydris Fund Services is a fund administration company with offices in Nicosia and Limassol. Cydris Fund Services aims to provide superior fund administration and fund related services and offers a one-stop-shop service to investment funds and their managers. The company's pledge is to provide high quality services at competitive rates.



Established in 1990, EFFECT designs, develops and implements innovative, fully compliant software solutions for Private Banking, Asset Management, Robo Advisory, Investment Funds Management (UCITS, AIFS), Depositary Services, Custody Services, Family Offices and Brokerage. By providing front to back solutions like the newly launched FIN/S, EFFECT boasts a growing track record of expertise deploying optimal practices and technologies to add value for its clients. www.effectsa.com



Emirates Wealth is the gateway for foreign and domestic Investment Funds to the UAE, MENA and to global markets. We are an independent fund registrant, promotor and distributor in the UAE, licensed and regulated by the Securities & Commodities Authority (SCA). We offer a total solution package to Fund Houses and Families starting with the registration of Funds, the annual maintenance of the registration as well as legal representation. We support Fund Houses to increase their market distribution chances in the region and offer Funds to public and private investors.



PCS SA for more than 20 years delivers market leading solutions for vertical segments of the financial sector such as Wealth Management, Fund Management, Private Banking, Mutual Funds, Custody, Securities Trading, Corporate Actions, etc. PCS solutions are currently implemented in Cyprus, Luxembourg, Malta, Serbia, Poland, Turkey, Romania, Bulgaria, Greece and Kenya.



Founded in 1990, Profile Software is a fast growing and internationally established financial solutions provider with presence in 35 countries delivering innovative, market-proven, award-winning, FinTech solutions to the Banking and Investment Management industries. Profile continuously enhances its portfolio of solutions ranging from Digital Banking, Loan Management, Payments, Risk Management to Wealth, Asset and Fund Management, Robo-Advisory, and Family Office empowering firms to automate their processes, achieve operational excellence and experience unique user experience. www.profilesw.com



SYSTEMIC is a financial software developer for investment and risk management professionals across banks, investment funds, wealth managers, insurance firms and broker-dealers. SYSTEMIC provides integrated front-toback investment and risk management software solutions through its state-of-the-art, scalable and easy to operate technology platform RiskValue. In addition, utilizing its in-depth financial expertise, it also provides advisory and managed services in the areas of regulatory reporting, risk management and portfolio valuation.

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det Participation	Ouel Doublein	ation.		
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Mr ☐ Mrs ☐ If you are a CIFA member tick here ☐	∭ Mr □ □	Mrs □	If you are a CIFA member tick here	
Name:	Name: Job Title: E-mail:			
Job Title:				
E-mail:				
3rd Participation				
Mr	Mr□	Mrs □	If you are a CIFA member tick here	
		_	,	
Name:	Name: Job Title:			
Job Title:				
E-mail:	E-mail: —			
PARTICIPATION FEE PER DELEGATE			RMS & CONDITIONS	
* participation from the same organisation (Includes registration, coffee breaks, networking cocktail,	, documentations)	Confirmation of your registration will be sent as soon as possible once we have received your application in writing – either online		
CIFA members non CIFA members		the conference, y	Please note that, in order for you to take part in your participation fee must be paid in full two	
€ 250 +19% VAT		furthermore, that	e first day's deliberations. Please note, the organisers reserve the right to make	
<u>'</u>		conference witho	etails - though not to the substance - of the ut prior warning, even if these do not appear in	
METHODS OF PAYMENT		unforeseen circu	ecause they occurred after printing and due to mstances. Additionally, you should be aware	
Payment must be made in advance in full (19% VAT has to be added) by:		have a responsibi	sers are obliged to cancel a conference, they lity to reimburse any fees paid. They cannot be	
CHEQUE Please mail your cheque by mail or courier to: IMH Consulting Ltd, P.O.Box 2118	85, 1503, Nicosia	loss. Finally, pleas	however, for any consequential damage or e note that an application to participate and an	
Payable to IMH Consulting Ltd	, ,		are considered legally binding.	
☐ BANK TRANSFER		 CANCELLAT Participation fees 	are paid in advance.	
Please inform the bank that you will pay all charges		Cancellations must be made in writing two days before the start of the conference, otherwise you will be charged 50% In case of a no show without a written cancellation two days before the conference, you will be charged 100% of the participation fee. PERSONAL DATA PROTECTION		
Name of bank: HELLENIC BANK PUBLIC LTD Exact designation of account holder: IMH C.S.C LTD				
Full account number including codes: 115 - 01 - 188831 - 01 IBAN code: CY27 0050 0115 0001 1501 1888 3101, SWIFT BIC: HEBACY2N	ı			
Description: The International Funds Summit 2018	-	I hereby consent to	give IMH my personal data, in accordance with the	
☐ CREDIT CARD		Individuals) Law 13	Processing Of Personal Data (Protection Of 3 (I) 2001 as amended. Please tick the box.	
☐ Visa ☐ Mastercard ☐ American Express ☐ Other		IMH makes every effort to protect your personal data. We use the information and contact details that we obtain from you to keep you informed about conferences, seminars, exhibitions, print and online publications that may be of interest to you. They are not used under any circumstances by third parties or for any other purpose. I further declare that this form was completed by me and/or as		
Card number: Exp.	date:			
Card holders name:				
Signature: Date:		requested by me ar	nd I have examined it. Please tick the box. nto continue to receive information from us, please	
Signature: Date:		inform us about this		





